

What seven ERPs really cost



NetSuite, Business Central, Dynamics 365 Finance, Sage Intacct, Acumatica, SAP Business One and Odoo: list prices, third-party estimates, implementation, renewals and collections, with every source.

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How this guide was put together. We collected 496 price figures from 66 sources: vendor pricing pages and licensing guides, government price lists, price-data sites, licensing consultancies, implementation partners and buyer reports. 98 of the figures come from the vendor itself. Where sources disagree, every figure is shown with its source. No vendor paid to appear in this guide. Prices change: check current pricing with the vendor before you buy.

The short answer

ERP software costs from about \$3,000 a year for 10 users on Odoo (third-party estimate of US pricing) to about \$25,000 a year on Dynamics 365 Finance (about \$50,000 if the reported 20-user minimum applies), before implementation. Ten NetSuite users cost about \$24,000 to \$54,000 a year in third-party estimates, and ten Business Central users \$9,600 to \$13,200 at Microsoft's list price. Implementation usually costs more than the first year of licenses.

1. Seven ERPs compared

How much does each ERP cost?

ERP entry prices run from free for one Odoo app to \$300 per user a month per Dynamics 365 Finance Premium user. The table gives the entry price, the price per full user and the implementation range for each ERP. “List price” means the vendor publishes it. Everything else is a third-party or partner estimate, with every source listed in the section on sources below and in the PDF.

ERP	How it charges	Entry price	Per full user	Implementation
Odoo	Per user; one app free	Free for one app; Standard plan for all apps	\$24.90 to \$31.10 a month (Standard), \$49 to \$61 a month (Custom): US third-party estimates, first year to renewal	\$5,000 to \$200,000
Business Central	Per user, list price	No base fee	\$80 per user a month (Essentials), \$110 per user a month (Premium)	\$25,000 to \$320,000
SAP Business One	Per user, through partners	Quote only	\$100 to \$219 a month (cloud) or \$1,350 to \$5,500 per user one-time (perpetual)	\$2,500 to \$100,000
Acumatica	By transaction volume; no per-user fee	From \$6,396 a year (partner)	No per-user fee on consumption licensing; entry editions cap users	\$40,000 to \$150,000
Sage Intacct	Subscription with users and modules	\$750 to \$1,250 a month (US estimates); from £1,200 a month in the UK, list price	\$75 to \$800 a month (sources disagree)	\$5,000 to \$200,000
NetSuite	Base license + users + modules	From \$999 a month base license (the edition third-party guides call Starter; Oracle publishes no edition list)	\$99 to \$300 a month per user	\$25,000 to \$300,000
Dynamics 365 Finance	Per user, list price	No base fee; a 20-user minimum is reported by third parties but not shown on Microsoft's pricing page	\$210 per user a month (Finance), \$300 per user a month (Premium)	\$250,000 to \$20,000,000

Full pricing guides with every source: [NetSuite pricing](#), [Business Central pricing](#), [Sage Intacct pricing](#), [Odoo pricing](#), [Acumatica pricing](#), [SAP Business One pricing](#), [NetSuite implementation cost](#) and [Dynamics 365 Finance vs Business Central](#).

What does ERP cost for 10, 50 and 200 users?

At 10 users, ERP licenses cost from about \$3,000 a year on Odoo to \$25,200 on Dynamics 365 Finance; at 200 users the gap is far wider. The table shows license cost a year at three company sizes, before implementation, modules, support and add-ons. Where sources give a range, the table shows the low and high case. Sage Intacct and Acumatica are left out because neither has a per-user price that sources agree on.

ERP	10 users, a year	50 users, a year	200 users, a year	How it is worked out
Odoo (Standard)	\$2,990 to \$3,730	\$14,940 to \$18,660	\$59,760 to \$74,640	Users × \$24.90 to \$31.10 a month (first-year and renewal price). No base fee.

ERP	10 users, a year	50 users, a year	200 users, a year	How it is worked out
Business Central (Essentials)	\$9,600	\$48,000	\$192,000	Users × \$80 a month, Microsoft list price. No base fee.
Business Central (Premium)	\$13,200	\$66,000	\$264,000	Users × \$110 a month, Microsoft list price.
SAP Business One (cloud, Professional)	\$12,000 to \$26,280	\$60,000 to \$131,400	\$240,000 to \$525,600	Users × \$100 to \$219 a month in partner and third-party estimates.
NetSuite (third-party edition estimates)	\$23,870 to \$53,880	\$71,390 to \$149,400	\$249,590 to \$507,600	Base license \$999 to \$2,500 a month plus users × \$99 to \$199, third-party estimates.
Dynamics 365 Finance	\$25,200	\$126,000	\$504,000	Users × \$210 a month, Microsoft list price. A 20-user minimum is reported by third parties but not shown on Microsoft's pricing page.

Figures are rounded to the nearest \$10. Microsoft prices are list prices on an annual commitment; the rest are the third-party and partner estimates shown in each ERP's section.

Which ERP vendors publish their prices?

Two of the seven publish full list prices: Microsoft for Business Central and Dynamics 365 Finance, and Odoo. Sage publishes a UK starting price only. Oracle, SAP and Acumatica quote every deal.

ERP	Published by the vendor	Where to check
Business Central	Full list prices in six currencies	Microsoft pricing page and the Dynamics 365 Licensing Guide
Dynamics 365 Finance	Full list prices	Microsoft pricing page
Odoo	Full list prices in the visitor's currency, for example Standard at €14.90 per user a month in the first year in Europe, billed monthly	Odoo pricing page
Sage Intacct	UK starting price only	Sage UK pricing page
Acumatica	Licensing rules and tiers, no dollar figures	Acumatica Licensing Guide
NetSuite	None	Quote from Oracle or a partner
SAP Business One	None	Quote from an SAP partner

 Microsoft pricing page for Dynamics 365 Business Central showing Essentials at \$80.00, Premium at \$110.00 and Team Members at \$8.00 a user a month, paid yearly

Microsoft publishes Business Central prices; NetSuite, Sage Intacct in the US, Acumatica and SAP publish none

How do ERP vendors charge?

ERP vendors use four pricing models, and the model changes which ERP is cheapest for your business more than the headline price does.

- **Per user, no base fee:** Business Central, Dynamics 365 Finance, Odoo and SAP Business One. Cost grows in a straight line with headcount.
- **Base license plus users plus modules:** NetSuite. Small teams pay a large share in the base license; each module adds a yearly fee.
- **Subscription with included users and modules:** Sage Intacct. Sage's UK subscription starts at £1,200 a month with three full users included.
- **Transaction volume, no per-user fee:** Acumatica. You pay for the edition and the number of commercial transactions a month, so adding staff does not raise the license fee within the edition's limits.

What does ERP implementation cost?

ERP implementation costs from about \$2,500 to \$5,000 for an express SAP Business One project to \$250,000 or more for Dynamics 365 Finance. Ranges are wide because they follow project scope: users, legal entities, integrations, data migration and custom code. The smallest projects start at a few thousand dollars on Odoo and SAP Business One; Dynamics 365 Finance projects start at \$250,000 in third-party estimates.

ERP	Implementation range	Typical length
Odoo	\$5,000 to \$200,000; Odoo's own Success Packs €1,700 to €10,800	Weeks for one app, months for a full rollout
SAP Business One	\$2,500 to \$100,000	Varies with customization
Sage Intacct	\$5,000 to \$200,000; partners put it at 1 to 1.75 times the yearly subscription	Varies with modules
Business Central	\$25,000 to \$320,000	2 to 12 months in the UK, by size (full breakdown)
Acumatica	\$40,000 to \$150,000	Varies with edition
NetSuite	\$25,000 to \$300,000	SuiteSuccess fixed-scope packages from about \$25,000
Dynamics 365 Finance	\$250,000 to \$20,000,000	4 to 6 months for a single entity, up to 36 months for global rollouts

How much do ERP prices rise at renewal?

NetSuite renewals rise 3% to 15% a year in third-party reports, Acumatica caps increases at 10% a year, and Odoo's first-year discount ends at the first renewal.

ERP	What happens at renewal
NetSuite	3% to 15% a year without a negotiated cap; one buyer forum thread reports larger jumps
Sage Intacct	3% to 8% a year without price protection (Vendr)
Acumatica	Capped at 10% a year by Acumatica's own Price Cap
Odoo	The first-year promotional price ends; ERP Research reports about 25% more at renewal
Business Central	Renewals move to current list prices; the November 2025 rise took Essentials from \$70 to \$80
SAP Business One	Maintenance on perpetual licenses runs about 18% to 22% a year; one UK hosting partner adds 3.3% a year

What does each ERP include for accounts receivable and collections?

Six of the seven ERPs in this guide include dunning letters or reminders in the core license; on NetSuite, the Dunning Letters SuiteApp is sold separately. Across all seven, SMS reminders and dispute tracking usually need an add-on, and NetSuite's Customer Center and Payment Link and Odoo's SMS credits are the main built-in exceptions.

ERP	Included for collections	Add-ons with published prices
NetSuite	Invoicing, statements, finance charges, Payment Link, Customer Center. Dunning letters are a SuiteApp sold separately	Dunning Letters SuiteApp: price not published; one unverified forum report of \$6,500 per account a year
Business Central	Reminders with unlimited levels, scheduled runs, finance charge memos, statements, credit limits	AppSource apps from £399 a year
Dynamics 365 Finance	Credit and collections management, collection letters, interest notes, credit holds	None needed for the core; ISV add-ons quoted separately
Sage Intacct	Receivables, ageing, statements and dunning notices in Core Financials	Third-party collections tools, quoted separately
Acumatica	Dunning letters by level, under the Advanced Financials feature group	None found with a published price

ERP	Included for collections	Add-ons with published prices
SAP Business One	Dunning Wizard with levels, fees and interest	None found with a published price
Odoo	Payment follow-ups by email, plus SMS and posted letters on prepaid credits	SMS and letter credits, priced by Odoo per message

Accounts receivable tools that sit on top of the ERP cover the gaps. Paidnice, for example, connects to NetSuite, Business Central, Dynamics 365 Finance, Sage Intacct, Acumatica and other cloud ERPs through a custom implementation on a plan quoted for the setup.

What costs are outside the ERP license?

- **Implementation and training.** Usually the largest line in year one.
- **Modules and add-ons.** NetSuite modules run from a few hundred to several thousand dollars a month each.
- **Support plans.** NetSuite premium support is about 10% to 25% of the subscription a year; SAP Business One maintenance is about 18% to 22% of the license.
- **Integrations.** Each connection to ecommerce, payroll or CRM is partner time, often \$5,000 to \$25,000 each for NetSuite.
- **Storage, sandboxes and environments.** Business Central sells extra environments and storage; Dynamics 365 Finance sandboxes above Tier 2 cost £3,114.30 per sandbox a month and up on one UK partner's price list.
- **Payments.** Card and ACH processing is charged per payment on every ERP.

2. NetSuite: editions, users and modules

What NetSuite editions are there?

NetSuite has three editions in most third-party guides: Starter, Mid-Market and Enterprise. The edition sets the base license and the size of business it suits. Oracle does not publish an edition list with prices, and sources disagree on the user bands.

Edition	Who it suits	Users	Base license estimate
Starter (also called Limited)	Small businesses, under about \$5M revenue	About 1 to 10 users (Numeric), up to about 15 (Stacksync)	\$999 a month
Mid-Market (also called Standard)	About \$5M to \$100M revenue	One partner says Standard is capped at 30 general access users (Rand Group)	\$2,500 a month
Enterprise	Above about \$100M revenue	Large user counts, 1,000 or more in Numeric's bands	From \$5,000 a month

Numeric adds a fourth band, Emerging, for 11 to 100 users. Most other guides fold it into Mid-Market.

What does each edition's base license cost?

The base license is a fixed yearly fee for the NetSuite account, before any users or modules. Third-party estimates put it at \$999 to \$1,000 a month for Starter and \$5,000 a month for Enterprise. The range column converts every figure to a month.

What you pay for	Range across sources	What each source reports
Starter edition base license Small businesses, about 1 to 15 users	\$999 to \$1,000 a month	\$999 a month (Eightx) \$1,000 a month (Houseblend) \$999 a month (Fuzen)
Mid-Market edition base license About \$5M to \$100M revenue	\$2,500 a month	\$2,500 a month (Eightx) \$2,500 a month (Houseblend)
Enterprise edition base license Above about \$100M revenue	\$5,000 a month	\$5,000 a month (Eightx) \$5,000 a month (Houseblend)

All-in yearly subscription by edition

Some sources quote a single yearly figure for the whole subscription, users included. Those totals show what a business of each size pays in a year, before implementation:

Edition (all-in yearly subscription)	Range across sources	What each source reports
Starter, 1 to 10 users	\$2,083 to \$3,333 a month	\$25,000 to \$40,000 a year: Starter edition recurring subscription, 1 to 10 users (total annual, not base only) (Numeric)
Emerging, 11 to 100 users	\$3,750 to \$6,667 a month	\$45,000 to \$80,000 a year: Emerging edition recurring subscription, 11 to 100 users (annual total) (Numeric)
Mid-Market, 100 to 1,000 users	\$7,083 to \$14,167 a month	\$85,000 to \$170,000 a year: Mid-Market edition recurring subscription, 100 to 1,000 users (annual total) (Numeric)
Enterprise, 1,000+ users	\$14,583 to \$20,833 a month	\$175,000 to \$250,000 a year: Enterprise edition recurring subscription, 1,000+ users (annual total) (Numeric)

Edition (all-in yearly subscription)	Range across sources	What each source reports
Small business, all-in	\$1,250 to \$4,167 a month	\$15,000 to \$25,000 a year: All-in annual cost, small business (CloudEagle) \$20,000 to \$50,000 a year: Base platform, small deployments (annual) (Vendr)
Median contract, all buyers Vendr, 1,517 purchases	\$6,229 a month	\$74,747 a year: Median annual NetSuite contract value (Vendr, 1,517 purchases) (Vendr)

What are NetSuite service tiers?

NetSuite has four service tiers, from Standard (100 users, 100 GB of file storage) to Ultimate (4,000 users, 4,000 GB). A NetSuite service tier sets how much your account can hold: users, file storage, transaction lines a month and integration capacity. It does not add features. Oracle's own help center confirms that integration concurrency rises with each tier and that **SuiteCloud Plus licenses are bought on top of any tier**.

Service tier	Users	File storage	Transaction lines a month	SuiteCloud Plus licenses (max)
Standard	100	100 GB	200,000	1
Premium	1,000	1,000 GB	2,000,000	3
Enterprise	2,000	2,000 GB	10,000,000	6
Ultimate	4,000	4,000 GB	50,000,000	12

User, storage and transaction-line limits come from partners **Sikich** and **Rand Group**; Oracle's own page confirms only the SuiteCloud Plus counts. Rand Group also reports a 30-user cap on the Standard edition. Oracle does not publish a price for each tier, and no third-party source puts a figure on one. Rand Group says every tier above Standard includes a sandbox account.

What user licenses does NetSuite sell, and what do they cost?

Full users are where most NetSuite money goes: estimates run from \$99 to \$300 a month per user, and Houseblend's 2026 budgeting range starts at \$129. Employees who only submit expenses or time need a cheaper self-service license. Customers and vendors who log in to a portal cost little or nothing.

What you pay for	Range across sources	What each source reports
Full user Anyone who works in NetSuite every day	\$99 to \$300 a month per user	\$129 to \$150 per user a month (Houseblend) \$99 to \$125 per user a month (Fuzen) \$99 to \$199 per user a month (Eightx) \$99 to \$199 per user a month (ERP Research) \$99 to \$249 per user a month (Oracle Licensing Experts) \$100 to \$300 per user a month (Vendr) \$1,200 to \$2,400 per user a year (Numeric)
Limited user	\$50 to \$150 a month per user	\$50 to \$150 per user a month (Vendr)
Employee self-service user Expenses, time, leave	\$10 to \$99 a month per user	\$10 to \$25 per user a month (Eightx) \$10 to \$50 per user a month (Vendr) \$29 to \$99 per user a month (Oracle Licensing Experts) \$120 to \$300 per user a year (Numeric)
Employee Center pack of 5	\$129 a month per pack	\$99 per pack of 5 a month (NetSuite Professionals forum, buyer-reported, search snippet) \$129 per pack of 5 a month (Houseblend)

What you pay for	Range across sources	What each source reports
Customer, Vendor and Partner Center logins	\$0 to \$29 a month	Free (Houseblend) Free (Houseblend) \$10 to \$29 per user a month (Oracle Licensing Experts)

One source says NetSuite sets a 10-user minimum. Oracle has not confirmed this, and no other source we read repeats it.

What do NetSuite modules cost?

Each module is a separate yearly fee on top of the base license. Third-party estimates for the common modules run from a few hundred dollars a month (Fixed Assets, Advanced Financials) to several thousand (SuiteCommerce, Warehouse Management). Where sources disagree, every figure is shown.

Financial modules

Module	Range across sources	What each source reports
Advanced Financials Budgets, allocations, amortization, statistical accounts	\$400 to \$1,000 a month	\$500 to \$1,000 a month (BrokenRubik) \$400 to \$800 a month (Houseblend) \$400 to \$800 a month (Closeloop)
SuiteBilling Subscriptions, usage and recurring billing	\$417 to \$2,500 a month	\$500 to \$1,500 a month (Closeloop) \$15,000 to \$30,000 a year (Oracle Licensing Experts) \$5,000 to \$15,000 a year (Rand Group , partner estimate, search snippet)
Revenue Recognition / Advanced Revenue Management	\$500 to \$1,000 a month	\$500 to \$1,000 a month (Closeloop) Not published (ERP Research)
Fixed Assets Management	\$300 to \$1,000 a month	\$300 to \$600 a month (Closeloop) \$6,000 to \$12,000 a year (Oracle Licensing Experts)
Planning and Budgeting (NSPB)	No public figure	Not published (BrokenRubik)

Inventory, warehouse and manufacturing modules

Module	Range across sources	What each source reports
Advanced Inventory	\$500 to \$2,000 a month	\$500 a month (BrokenRubik) \$500 to \$1,000 a month (Eightx) \$12,000 to \$24,000 a year (Oracle Licensing Experts)
Demand Planning	\$300 to \$3,000 a month	\$300 to \$800 a month (Closeloop) \$1,000 to \$2,000 a month (Eightx) \$18,000 to \$36,000 a year (Oracle Licensing Experts)
Warehouse Management (WMS)	\$1,000 to \$2,000 a month	\$1,000 to \$1,500 a month (Houseblend) \$1,000 to \$2,000 a month (BrokenRubik)
Manufacturing	\$600 to \$3,333 a month	\$600 to \$2,000 a month (BrokenRubik) \$24,000 to \$40,000 a year (Oracle Licensing Experts)
Work Orders, WIP and Routings, Quality	No public figure	Not published (BrokenRubik)

Commerce, CRM and sales modules

Module	Range across sources	What each source reports
SuiteCommerce Ecommerce storefront	\$1,000 to \$15,000 a month	\$1,000 to \$2,000 a month (Houseblend) \$2,500 a month (BrokenRubik) \$5,000 a month (BrokenRubik) \$2,500 to \$15,000 a month (Eightx)
CRM and sales force automation	Included in some bundles; \$300 to \$600 a month or \$100 to \$200 per user when sold separately	Not published (BrokenRubik) \$300 to \$600 a month (Houseblend) \$100 to \$200 per user a month (Closeloop)
Incentive Compensation	\$300 to \$700 a month	\$300 to \$700 a month (Closeloop)

Projects, people and other modules

Module	Range across sources	What each source reports
SuiteProjects	\$1,000 to \$3,000 a month	\$1,000 to \$3,000 a month (Closeloop)
SuiteProjects Pro (formerly OpenAir)	\$25 to \$50 a month per user	\$25 to \$50 per user a month (BrokenRubik)
SuitePeople HR	\$10 to \$30 a month per user	\$10 to \$30 per user a month (BrokenRubik)
SuitePeople Payroll (US)	\$9 to \$12 a month per employee	\$9 to \$12 per employee a month (Houseblend)
Field Service, Procurement, Bill Capture	No public figure	Not published (BrokenRubik)

These modules have no public estimate from any source we found: Planning and Budgeting, Work Orders, WIP and Routings, Quality, Field Service, Procurement and Bill Capture. Ask for each one as a separate line on your quote.

What platform add-ons cost extra?

SuiteCloud Plus, sandbox accounts and extra storage sit outside both the edition and the modules. SuiteCloud Plus matters once you run several integrations at once, because each license adds processing capacity.

Item	Range across sources	What each source reports
SuiteCloud Plus license Adds integration concurrency and SuiteScript queues	\$833 to \$2,083 a month	\$10,000 to \$25,000 per license a year (Oracle Licensing Experts) Not published (Oracle Help Center)
Sandbox account	\$600 to \$1,667 a month	\$7,200 to \$20,000 per sandbox a year (Eightx) 10% to 20% of license a year (NetSuite Professionals forum , buyer-reported, search snippet) Not published (Rand Group , partner estimate, search snippet)
Extra file cabinet storage	No public figure	Not published (Houseblend)
Integration connectors	\$0 to \$833 a month	\$0 to \$10,000 a year (Fuzen)

What does NetSuite support cost?

Basic support is included. Premium support and Advanced Customer Support are charged as a share of the yearly subscription, so they grow with every user and module you add.

Support plan	Range across sources	What each source reports
Basic support	Included	0% of license (ERP Research)
Premium support	10% to 25%	10% to 15% of subscription a year (Stacksync) 10% to 20% of license a year (Eightx) 10% to 20% of recurring a year (Numeric) 15% to 25% of subscription a year (Houseblend) 20% of license a year (Closetloop) 22% of base a year (Oracle Licensing Experts)
Advanced Customer Support (ACS)	15% to 30%	15% to 25% of license a year (The USA Leaders , search snippet) 20% to 30% of license a year (Stacksync)

3. NetSuite OneWorld

How much does NetSuite OneWorld cost?

Third-party estimates split into two models. Per-subsiary sources put OneWorld at \$499 to \$1,000 a month per subsidiary. Flat-fee sources put it at \$999 to \$2,500 a month. Every published estimate is below, with its source.

What you pay for	Range across sources	What each source reports
OneWorld, per extra subsidiary	\$499 to \$1,000 a month per subsidiary	\$499 per subsidiary a month (Houseblend , search snippet) \$500 to \$1,000 per subsidiary a month (ERP Research)
OneWorld, flat fee	\$999 to \$2,500 a month	\$999 a month (Houseblend) \$1,999 a month (Houseblend , search snippet) \$24,000 to \$30,000 a year (Houseblend , search snippet)

BrokenRubik reports that Oracle licenses OneWorld subsidiaries by country and base-currency combination, so two subsidiaries in the same country and currency may count differently from two in different countries. One older UK press report gave a OneWorld base price of £3,045 a month; we treat it as historical.

What does OneWorld cost for 3, 5 or 10 subsidiaries?

The table below multiplies the per-subsiary estimates out and sets them against the flat-fee estimates. It counts only the OneWorld fee: the base license, users and modules come on top.

Group size	Extra subsidiaries	Per-subsiary pricing (\$499 to \$1,000 each)	Flat-fee pricing
Parent + 3	3	\$1,497 to \$3,000 a month	\$999 to \$2,500 a month
Parent + 5	5	\$2,495 to \$5,000 a month	\$999 to \$2,500 a month
Parent + 10	10	\$4,990 to \$10,000 a month	\$999 to \$2,500 a month

The gap widens with every subsidiary, which is why the pricing model on your quote matters more than the headline figure. BrokenRubik reports total OneWorld deals of \$200,000 to \$400,000 or more a year for enterprises with 100 or more users.

4. Business Central: licenses and prices

What license types does Business Central have?

Business Central has four paid license types: Essentials, Premium, Team Members and Device. Microsoft's [Dynamics 365 Licensing Guide](#) sets out what each one allows. There is no minimum number of users for Essentials, Premium or Team Members.

License	Who it is for	US price	Database storage it adds
Essentials	Full users in finance, sales, purchasing, inventory, projects and warehouse	\$80 per user a month	3 GB per user
Premium	Everything in Essentials, plus manufacturing and service order management	\$110 per user a month	5 GB per user
Team Members	Staff who read data, approve workflows and update a limited set of records	\$8 per user a month	None
Device	A shared device such as a warehouse scanner or shop terminal, used by many people in turn	\$45 per device a month	1.5 GB per device

Every tenant also gets 80 GB of shared database storage, one production environment and three sandbox environments, per the Licensing Guide.

What is the difference between Essentials and Premium?

Premium is Essentials plus two areas: manufacturing and service order management. Premium costs \$110 per user a month against \$80 per user a month for Essentials, a \$30 difference per user a month. If you do not make products or run field service, Essentials covers the same finance, sales, purchasing and inventory work.

Area	Essentials	Premium
Finance, receivables and payables	Yes	Yes
Sales, purchasing and inventory	Yes	Yes
Projects and warehouse	Yes	Yes
Manufacturing: production orders, production BOMs, machine centers, finite loading, capacity and supply planning	No	Yes
Service order management: service contracts, service items, planning and dispatching	No	Yes
Database storage per user	3 GB	5 GB

The tier rule: Essentials and Premium cannot be mixed inside one environment. The October 2026 [Licensing Guide](#) allows Essentials and Premium in separate environments on the same tenant, but each user can only reach the environment their license covers.

What does each license cost by country?

Microsoft publishes local prices for every market. These are list prices per user a month on an annual commitment, from Microsoft's own pricing page for each country.

Market	Essentials	Premium	Team Members	Source
United States	\$80 per user a month	\$110 per user a month	\$8 per user a month	Microsoft
United Kingdom	£61.50 per user a month	£84.60 per user a month	£6.20 per user a month	Microsoft
Australia	A\$119.70 per user a month	A\$164.60 per user a month	A\$12 per user a month	Microsoft
Canada	C\$108.50 per user a month	C\$149.20 per user a month	C\$10.90 per user a month	Microsoft
Ireland (euro)	€69.30 per user a month	€95.30 per user a month	€6.90 per user a month	Microsoft
New Zealand	NZ\$129.40 per user a month	NZ\$178 per user a month	NZ\$12.90 per user a month	Microsoft
Germany (euro)	€69.30 per user a month	€95.30 per user a month	€6.90 per user a month	Microsoft

 Microsoft pricing page for Dynamics 365 Business Central showing Essentials at \$80.00, Premium at \$110.00 and Team Members at \$8.00 a user a month, paid yearly

Microsoft's US pricing page for Business Central: list prices per user a month, paid yearly

Microsoft's pages note that the price at checkout can differ by currency and region. Older partner pages still show pre-November 2025 prices, such as £52.80 for Essentials in the UK; Microsoft's UK page shows £61.50 per user a month.

What other licenses are there, and which are free?

Four kinds of user cost nothing extra: up to three External Accountant licenses per tenant, partner admin and helpdesk users, Microsoft 365 users who read Business Central data in Teams, and the Team Members rights that come with each full license.

License	Price	Type	Source
Business Central Device license per device (new price after Oct 2025)	\$45 per device a month	Partner estimate	BE-terna
Business Central Device per device, no seat minimum	£34.60 per device a month	Partner price list	UK G-Cloud price list
Business Central Device per device, 100 seat minimum (36 month)	£26.90 per device a month	Partner price list	UK G-Cloud price list
Business Central Essentials Attach (for users with a qualifying base license)	£15.40 per user a month	Partner price list	UK G-Cloud price list
External Accountant licenses included with Essentials and Premium	Free (up to 3 per tenant)	List price	Microsoft Licensing Guide
Delegated admin and delegated helpdesk partner users	Free	List price	Microsoft Learn
Microsoft 365 license read-only access to Business Central data in Teams	Free	List price	Microsoft Licensing Guide
Unrestricted Team Members access included with each Essentials and Premium user	Free	List price	Microsoft Licensing Guide

Does monthly billing cost more?

Yes. Business Central is sold through Microsoft's Cloud Solution Provider program, and the list price assumes you commit for a year. A UK government price list from one Microsoft partner shows the three options side by side: annual commitment paid in full, the same commitment paid monthly (about 5% more), and month to month (about 20% more).

UK CSP billing option	Price	Type	Source
Business Central Essentials, annual commitment paid in full (CSP list)	£738 per user a year	Partner price list	UK G-Cloud price list
Business Central Essentials, annual commitment paid monthly (CSP list)	£774.96 per user a year	Partner price list	UK G-Cloud price list
Business Central Essentials, month-to-month commitment (CSP list)	£73.80 per user a month	Partner price list	UK G-Cloud price list
Business Central Premium, annual commitment paid in full (CSP list)	£1,015.20 per user a year	Partner price list	UK G-Cloud price list
Business Central Premium, annual commitment paid monthly (CSP list)	£1,065.96 per user a year	Partner price list	UK G-Cloud price list
Business Central Premium, month-to-month commitment (CSP list)	£101.52 per user a month	Partner price list	UK G-Cloud price list

How much did Business Central prices rise in November 2025?

Business Central prices rose for new subscriptions, and for existing ones at their first renewal, from 1 November 2025. Essentials went from \$70 to \$80, Premium from \$100 to \$110 and Device from \$40 to \$45, with storage allowances raised at the same time. Team Members stayed at \$8. Microsoft first announced the change for 1 October 2025, then moved it back a month.

License (US)	Before	From November 2025	Storage per license
Essentials	\$70	\$80	2 GB to 3 GB
Premium	\$100	\$110	3 GB to 5 GB
Device	\$40	\$45	1 GB to 1.5 GB
Team Members	\$8	\$8	No change

Price changes: [Schneider](#) (the move to 1 November), [JourneyTEAM](#) and [BE-terna](#). Current storage allowances: the [Dynamics 365 Licensing Guide](#).

What costs extra beyond the licenses?

Licenses are the main cost, but three add-ons appear on most bills as a business grows: extra production environments, extra database storage, and Copilot Credits for agents. Copilot features inside Business Central are included; agents such as the Payables Agent and Sales Order Agent use paid credits.

Add-on	Price	Type	Source
Additional Environment add-on (1 extra production + 3 sandbox + 4 GB capacity)	\$300 per tenant a month	Partner estimate	Dynamics 365 Lab
Additional Environment add-on	£230.70 per tenant a month	Partner price list	UK G-Cloud price list
Database Capacity add-on, 1 GB	\$10 per GB per tenant a month	Partner estimate	Dynamics 365 Lab
Database Capacity add-on, 100 GB	\$500 per 100 GB per tenant a month	Partner estimate	Dynamics 365 Lab
Database Capacity Overage add-on, 1 GB (needs at least one 100 GB add-on)	\$5 per GB a month	Partner estimate	Dynamics 365 Lab
Database Capacity add-on, 1 GB	£7.70 per GB a month	Partner price list	UK G-Cloud price list
Database Capacity add-on, 100 GB	£384.50 per 100 GB a month	Partner price list	UK G-Cloud price list
Database Capacity Overage add-on, 1 GB	£3.80 per GB a month	Partner price list	UK G-Cloud price list
Copilot Studio Copilot Credit pack (25,000 credits, tenant-wide)	\$200 per 25,000-credit pack a month	List price	Microsoft (search snippet)

What does Business Central include for collections?

Every Essentials and Premium license includes reminders with unlimited levels, scheduled reminder runs, finance charge memos, customer statements and credit limits. It does not include reminders before the due date, SMS, a customer payment portal, or dispute and promise-to-pay tracking. Teams that need those add an AppSource app or an outside accounts receivable tool.

Collections app for Business Central	Price	Type	Source
Binary Stream AR & Collections Manager, Tier 1 (1 to 100 users)	\$200 per tenant a month	List price	Binary Stream

Collections app for Business Central	Price	Type	Source
Binary Stream AR & Collections Manager, Tier 1 annual	\$2,000 per tenant a year	List price	Binary Stream
Binary Stream eMailer Manager standalone	\$5 per user a month	List price	Binary Stream
ASQiT Credit Controller Tasks (AppSource)	£1,299 a year	List price	Microsoft AppSource (search snippet)
ASQiT Dispute and Bad Debt Management (AppSource)	£399 a year	List price	Microsoft AppSource (search snippet)
ASQiT Customer Payment Plans (AppSource)	£399 a year	List price	Microsoft AppSource (search snippet)

Outside AppSource, accounts receivable tools such as Paidnice connect to Business Central on a custom plan quoted for the setup.

5. Business Central: implementation

What does a Business Central implementation cost in the US?

US estimates run from \$25,000 to \$150,000 across project sizes. One Microsoft partner's 2026 table puts a small finance-led project under 15 users at \$45,000 to \$110,000 and a 25 to 50 user project with one or two entities and two or three integrations at \$130,000 to \$320,000.

US project size	Price	Type	Source
US general range	\$25,000 to \$150,000	Third-party estimate	ERP Research
US small project, under 15 users, one entity, finance-led	\$45,000 to \$110,000	Partner estimate	alphavima.com (search snippet)
US mid-market, 25 to 50 users, 1 to 2 entities, 2 to 3 integrations	\$130,000 to \$320,000	Partner estimate	alphavima.com (search snippet)

The partner figures exclude your own staff's time on the project, which is often the cost buyers forget.

What does a Business Central implementation cost in the UK?

UK estimates from ERP Research run from £15,000 to £50,000 for 10 to 25 users to £100,000 to £250,000 for 100 to 300 users. Each band also carries a typical project length, from two to three months for a small business to six to twelve months above 100 users.

UK project size	Price	Type	Source
UK small business, 10 to 25 users, 2 to 3 months	£15,000 to £50,000	Third-party estimate	ERP Research
UK growing SME, 25 to 50 users, 3 to 5 months	£40,000 to £80,000	Third-party estimate	ERP Research
UK mid-market, 50 to 100 users, 4 to 8 months	£60,000 to £120,000	Third-party estimate	ERP Research
UK upper mid-market, 100 to 300 users, 6 to 12 months	£100,000 to £250,000	Third-party estimate	ERP Research

What do Business Central partners charge per day?

UK Business Central partners charge about £800 to £1,800 a day, by role. Developers who write AL code for custom extensions and solution architects sit at the top of that range.

UK partner role	Price	Type	Source
UK partner day rate: functional consultant	£800 to £1,200 a day	Third-party estimate	ERP Research
UK partner day rate: AL developer	£900 to £1,400 a day	Third-party estimate	ERP Research
UK partner day rate: solution architect	£1,100 to £1,800 a day	Third-party estimate	ERP Research
UK partner day rate: project manager	£800 to £1,200 a day	Third-party estimate	ERP Research

No price guide publishes US Business Central day rates. One US consultant reports billing \$120 an hour, so ask each partner for a rate card.

What is the total cost in year one?

A 15-user UK Business Central firm spends £40,400 in year one against £12,400 a year after that, per ERP Research. Year one costs about three times a later year in all three of its UK examples, because implementation and licenses land together.

Example business (UK)	Price	Type	Source
UK 15-user professional services firm, year 1 all-in (15 Essentials, 5 Team Members)	£40,400	Third-party estimate	ERP Research
UK 40-user distributor year 1 all-in	£100,900	Third-party estimate	ERP Research
UK 80-user manufacturer year 1 all-in	£190,700	Third-party estimate	ERP Research

The same examples put year two and later at £12,400 (15 users), £29,400 (40 users) and £67,700 (80 users) a year.

6. Every source, by ERP

Where does each price come from?

Every number above comes from the rows below. Each row shows what each source reports, so you can see where estimates agree and where they do not.

NetSuite

What you pay for	Range across sources	What each source reports
Implementation	\$25,000 to \$300,000	\$25,000 to \$150,000: Implementation, overall (Fuzen) \$25,000: SuiteSuccess fixed-scope packages (ERP Research) \$30,000 to \$45,000: Starter edition implementation (Numeric) \$50,000 to \$70,000: Emerging edition implementation (Numeric) \$80,000 to \$100,000: Mid-Market implementation (Numeric) \$120,000 to \$150,000: Enterprise implementation (Numeric) \$25,000 to \$50,000: Small brand implementation (Eightx) \$50,000 to \$150,000: Mid-market implementation (Eightx) \$100,000 to \$250,000: Mid-market consulting services (Houseblend) \$30,000 to \$300,000: Implementation planning range (Rand Group)

Base license and user estimates are in the **NetSuite editions and modules guide**.

Business Central

What you pay for	Range across sources	What each source reports
Full user	\$80 to \$110 a month	\$80 per user a month: Business Central Essentials per user (Microsoft , list price) \$110 per user a month: Business Central Premium per user (Microsoft , list price)
Implementation	\$25,000 to \$320,000	\$25,000 to \$150,000: US general range (ERP Research) \$45,000 to \$110,000: US small project, under 15 users, one entity, finance-led (alphavima.com , partner estimate, search snippet) \$130,000 to \$320,000: US mid-market, 25 to 50 users, 1 to 2 entities, 2 to 3 integrations (alphavima.com , partner estimate, search snippet)

Dynamics 365 Finance

What you pay for	Range across sources	What each source reports
Full user	\$210 to \$300 a month	\$210 per user a month: Dynamics 365 Finance full user (Microsoft , list price) \$300 per user a month: Dynamics 365 Finance Premium full user (planning and budgets creators; includes 1,000 Copilot Credits per user per month) (Microsoft , list price)
Implementation	\$250,000 to \$20,000,000	\$250,000 to \$500,000: Single entity, finance + procurement, under 50 users, 4 to 6 months (ERP Research) \$500,000 to \$1,500,000: Multi-entity, 50 to 200 users, 6 to 12 months (ERP Research) \$1,500,000 to \$5,000,000: Global, 200 to 1,000 users, 12 to 24 months (ERP Research) \$5,000,000 to \$20,000,000: Enterprise, 1,000+ users, 18 to 36 months (ERP Research) \$500,000 to \$3,000,000: Typical implementation (Encore) (Encore , partner estimate)

Sage Intacct

What you pay for	Range across sources	What each source reports
Entry subscription (US)	\$750 to \$1,250 a month	\$13,200 a year: Annual subscription starting price: 1 business user + Core Financial Management (Cargas , partner estimate) \$9,000 a year: Basic package, 1 business user, 1 entity (Rand Group , partner estimate) \$9,000 to \$12,000 a year: Entry: 1 user + Core Financials (Eightx) \$10,000 to \$15,000 a year: Single-user annual contract (ERP Research)
Full user	\$75 to \$800 a month	\$75 to \$150 per user a month: Observed per-user price, 10-25 users, with volume and multi-year discounts (Vendr) \$75 to \$150 per user a month: Full user seat (Eightx) \$400 to \$800 per user a month: Full named user (ERP Research)
Implementation	\$5,000 to \$200,000	\$5,000 to \$10,000: Straightforward deployment (Vendr) \$5,000 to \$50,000: Implementation, wider range (Vendr) \$10,000 to \$200,000: Implementation total range (ERP Research) \$25,000 to \$150,000: Implementation (Rand Group , partner estimate) \$10,000 to \$30,000: Implementation (G2)
Renewal increase	3% to 8%	3% to 8% per year: Annual renewal uplift without price protection (Vendr)

Acumatica

What you pay for	Range across sources	What each source reports
Entry subscription	\$533 a month	\$6,396 a year: General Business Edition SaaS subscription, starting price (Cargas , partner estimate)
Implementation	\$40,000 to \$150,000	\$60,000 to \$100,000: Implementation (Cargas , partner estimate) \$40,000 to \$150,000: Mid-market partner implementation (Automation Atlas)
Renewal cap	10%	10% max per year: Renewal price cap (Acumatica Price Cap) (Acumatica , list price)

SAP Business One

What you pay for	Range across sources	What each source reports
Cloud user	\$100 to \$219 a month	\$185 per user a month: Professional, cloud multi-tenant partner-hosted (H&CO , partner estimate) \$140 per user a month: Professional, cloud single-tenant (H&CO , partner estimate) \$145 per user a month: Limited, cloud multi-tenant (H&CO , partner estimate) \$100 per user a month: Limited, cloud single-tenant (H&CO , partner estimate) \$110 per user a month: Starter, cloud multi-tenant (CostBench) \$112 per user a month: Limited, cloud multi-tenant (CostBench) \$188 per user a month: Professional, cloud multi-tenant (CostBench) \$149 per user a month: Starter, cloud single-tenant (CostBench) \$158 per user a month: Limited, cloud single-tenant (CostBench) \$219 per user a month: Professional, cloud single-tenant (CostBench) \$100 to \$150 per user a month: Professional cloud (Hyperbots 2026 guide) (Hyperbots , search snippet) \$150 to \$200 per user a month: Professional cloud (ERP Research US, via snippet) (ERP Research , search snippet)

What you pay for	Range across sources	What each source reports
Perpetual user	\$1,350 to \$5,500	\$3,200 per user: Professional user, perpetual license (H&CO, partner estimate) \$1,650 per user: Limited user, perpetual license (H&CO, partner estimate) \$1,350 per user: Starter Package, perpetual (max 5 users) (H&CO, partner estimate) \$1,357 to \$3,213 per user: Perpetual license range (all user types) (CostBench) \$3,000 to \$4,000 per user: Professional perpetual (ERP Research US page, via snippet) (ERP Research, search snippet) \$3,500 to \$5,500 per user: Professional perpetual, named user (Hyperbots, search snippet)
Implementation	\$2,500 to \$100,000	\$2,500 to \$5,000: Express / no customization, small business (H&CO, partner estimate) \$10,000 to \$20,000: Small business, simple processes (H&CO, partner estimate) \$50,000 to \$100,000: Mid-sized, complex, significant customization (H&CO, partner estimate) \$25,000 to \$100,000: Implementation range (CostBench)

Odoo

What you pay for	Range across sources	What each source reports
Standard user (US)	\$24.90 to \$31.10 a month	\$24.90 per user a month: Standard, US, promotional first-year (ERP Research) \$31.10 per user a month: Standard, US, renewal (ERP Research)
Custom user (US)	\$49 to \$61 a month	\$49 per user a month: Custom, US, promotional first-year (ERP Research) \$61 per user a month: Custom, US, renewal (ERP Research)
Implementation	\$5,000 to \$200,000	\$5,000: Implementation, small SMB (ERP Research) \$20,000 to \$75,000: 10-30 user ERP, CRM and ecommerce project (ERP Research) \$5,000 to \$200,000: Overall implementation range (ERP Research)
Success Pack	€1,700 to €10,800	€1,700 per pack: Success Pack Basic, 25 hours (Odoo, list price) €3,000 per pack: Success Pack Standard, 50 hours (Odoo, list price) €5,400 per pack: Success Pack Custom, 100 hours (Odoo, list price) €10,800 per pack: Success Pack Pro, 200 hours (Odoo, list price)

Source list

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